COMPANY PROFILE

Brilliance Mahk

Import & Export (Shanghai) Co., Limited

A fusion of steel and elegance.

An independent trading house in steel, stainless steel, non-ferrous metals and mineral raw materials — sourcing in China and delivering to Africa, South-East Asia and South America.

STEEL · STAINLESS STEEL · NON-FERROUS METALS · MINERALS

HEADQUARTERS

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REPRESENTATIVE OFFICE

Düsseldorf, Germany
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01 AT A GLANCE

COMPANY	Brilliance Mahk Import & Export (Shanghai) Co., Limited
FOUNDED	2004, Shanghai, China
BUSINESS MODEL	Independent trading house — not owned by, and not owning, any steel producer
CORE BUSINESS	Export of semi-finished, flat and long steel products; import of ores and mineral raw materials
EXTENDED PORTFOLIO	Stainless steel, aluminium and copper products; prefabricated steel structures
MARKETS	Africa, South-East Asia and South America
REPRESENTATIVE OFFICE	Düsseldorf, Germany
WORKING LANGUAGE	English

02 WHO WE ARE

Brilliance Mahk is an independent steel and minerals trading house based in Shanghai. Founded in 2004, we have built our business on a single principle: because we neither own nor are owned by any steel producer, we can match each customer's requirement — grade, specification, volume, commercial terms and delivery date — to the source that serves it best, without a vested interest in any one mill.

That independence is the substance of our offer, not a slogan. It allows us to be objective where an integrated producer cannot be, and flexible where a single-mill supplier cannot be. Our product knowledge, market insight and logistics team carry a requirement from first enquiry to delivered cargo, and our supplier and partner portfolio is deliberately diversified and global, so that no single market, mill or shipping route decides the outcome of an order.

We do more than move metal. Our slogan, “A fusion of steel and elegance,” describes how we work: precise in specification, transparent in negotiation, and considered in execution. We would rather be measured by the confidence our customers and partners place in us than by tonnage alone.

INDEPENDENCE

No mill ownership in either direction, so every recommendation is a sourcing decision.

REACH

Sourcing in China, delivering to African, South-East Asian and South American ports.

EXECUTION

Specification, documentation and logistics coordinated from Shanghai.

03 WHAT WE TRADE

Our portfolio covers the full chain from raw material to finished and prefabricated steel, drawn from a diversified base of Chinese and international sources.

Semi-finished	Billets (3SP, 4SP, 5SP), slabs and blooms
Flat products	Hot-rolled and cold-rolled coils, sheets and plates; galvanized (GI), pre-painted (PPGI) and Galvalume (GL) coil; piling sheets
Long products	H-beams, I-beams, channels, angles, deformed bars, rebar and wire rod
Tubes, pipes & fittings	ERW and hot-dip galvanized pipe, seamless pipe, casing, line pipe and flanges
Stainless steel	Coils, sheets, pipes and tubes
Specialty products	Roofing sheets and bearing steel
Non-ferrous metals	Aluminium billets, coils, pipes and tubes; copper cathodes and ingots
Prefabrication	Bridge and scaffolding prefabrication
Minerals & raw materials	Copper ore and concentrate, manganese ore, chrome ore, iron ore and non-metal scrap

Grades, standards, tolerances and packing are confirmed against the destination market and the end use. Tell us the specification and we will source to it.

04 HOW WE WORK

Unbiased sourcing. Every enquiry is reviewed against the mills and stockists best suited to it — in China and beyond — rather than against a fixed production list.

Specification before price. Grade, standard, tolerance, coating mass, packing and destination are confirmed in writing before an offer is issued, so that what is quoted is what is shipped.

Commercial clarity. Payment instruments, tolerances and shipment windows are agreed up front. A financially sound position allows us to maintain credit lines with large national and international banks.

Logistics and documentation. Booking, mill certificates and shipping documents are coordinated by our logistics team, with progress reported to the customer rather than requested by them.

05 BEYOND THE CARGO

EPC contracting support. We work alongside EPC contractors on product selection, bulk material supply, the documentation of specific technical requirements, and quality-control and schedule support.

Project financing. Our team helps clients structure funding for major projects, drawing on relationships with lenders, investors and financial institutions across debt, equity, mezzanine and hybrid structures.

One package, one responsibility. Sourcing, procurement, transportation and after-sales service are offered together, so that responsibility for an order does not fragment across intermediaries.

06 INDUSTRIES WE SERVE

Our products are specified into projects and production lines across six broad sectors. In each of them, the requirement is less about tonnage than about the right grade, the right documentation and the right date.

Construction & infrastructure	Structural sections, rebar and wire rod, plates, galvanized and pre-painted coil, prefabricated bridges and scaffolding
Energy	Plates, pipes and fittings for nuclear, thermal and renewable power plants, storage tanks and tank farms
Industrial machinery & mining	Heavy-duty plates, pipes and fittings
Manufacturing	Hot- and cold-rolled plates and coils, tin plates and coated coil for finished goods
Shipbuilding, oil & gas	Plates, sections, tubes and casing for hulls, decks, superstructures and line pipe
Automotive & appliances	Flat and long products for vehicle and appliance manufacturing

07 WHY BRILLIANCE MAHK

01 **Independence.** No producer ownership, in either direction — our recommendation is not a sales quota.

02 **Range.** Semi-finished, flat, long, tubular, stainless and non-ferrous products from multiple sources.

03 **Pricing.** Offers tested against a live, multi-mill market rather than a single mill list.

04 **Expertise.** Product and market knowledge, backed by technical support.

05 **Flexibility.** Specifications, quantities and packing adapted to the order.

06 **Delivery.** Reliable and timely shipment schedules.

07 **Focus.** A customer relationship built on trust, transparency and professionalism.

08 CONTACT

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